



Vector CANtech is an industry leader in Vehicle Networking technology based on the CAN, J1939, LIN, MOST, and FlexRay protocols supplying powerful development/analysis tools, software development and quality integration services.

Position Description:

We have an immediate need for an inside **Sales Engineer** to provide product information to external customers:

- Provide support for incoming sales calls. Recommend appropriate product for the customer's needs as necessary for unique or standard sales inquiries.
- Initiate pricing quotes in a timely manner. Monitor status and verify accuracy. Follow up on quotes as needed. Record product information in the product database.
- Facilitate information flow between functions to expedite quotes.
- Represent the Company and market the Company's tools and capabilities at industry trade shows as needed.

Qualifications:

The ideal candidate will have:

- 1+ years of sales experience preferably in an automotive electronics environment.
- Knowledge of in-vehicle networks such as CAN or LIN preferred. Knowledge of the automotive ECU development process a plus.
- Ability to effectively listen and communicate technical information to potential customers to provide guidance on the best software tool or other Company product for the situation.
- Ability and motivation to continuously expand product knowledge as needed.

- Ability to work with a sense of urgency to provide timely responses to customer inquiries.
- Ability to pay attention to detail, multi-task, and work with a variety of personalities.
- Ability to travel 5 – 10% of the time for trade shows, customer calls, etc.
- B.S. in CE, EE, or equivalent combination of education and experience.

This is a great opportunity for the right person. We offer a worker friendly environment with an excellent compensation package. Local candidates only. Please, no 3rd party phone calls.

Equal Employment Opportunity Employer